

MEMORANDUM OF UNDERSTANDING ON TECHNICAL COOPERATION AND STRATEGIC EXCHANGE BETWEEN FASA AND CSA

1. PARTIES

This Memorandum of Understanding (MoU) is entered into by the following parties:

Federation of ASEAN Shipowners' Association (FASA)

Secretariat Address: 4 Battery Road #28-01,
Bank of China Building,
Singapore.

China Shipowners' Association (CSA)

Secretariat Address: F12, 118 Yuanshen Rd,
Pudong, Shanghai,
People's Republic of China.

FASA and CSA are hereinafter referred to collectively as "the Associations."

2. PREAMBLE

This MoU is established in recognition of the highly productive and insightful outcomes of the inaugural FASA Roadshow to Shanghai held on 27-31 October 2025. Guided by a shared commitment to deepen maritime cooperation, promote technical exchange, and strengthen ASEAN–China maritime relations within the ASEAN–China Comprehensive Strategic Partnership framework, the Associations hereby agree to pursue post-Roadshow collaboration under the terms outlined below.

3. OBJECTIVE

The purpose of this MoU is to formalize cooperation between FASA and CSA in order to:

- Promote technical cooperation and the sharing of knowledge and expertise in frontier areas to strengthen the future-readiness of members of both associations.
- Enrich and complement the activities of both associations in regional and international maritime forums through structured dialogue and collaborative initiatives.
- Advance the FASA–CSA partnership as a collaborative platform to support ASEAN–China maritime relations within the ASEAN–China Comprehensive Strategic Partnership framework.

4. SCOPE OF COOPERATION

The cooperation shall focus on technical matters and strategic exchange in the following areas:

- **Digitalization and Smart Technologies:** Sharing of knowledge, exchange of best practices, and transfer of technical expertise pertaining to the implementation of smart technologies in ship and port operations.
- **Market Access and Facilitation:** Providing advice, logistical preparation assistance, and coordination with local businesses and industries to facilitate technical partnerships, joint ventures, and market exploration by member delegations, while fostering mutual understanding and ensuring respect for the domestic market regulations of the respective countries of the member associations.
- **Education and Training:** Advancing capacity-building initiatives to enhance professional competencies, facilitate mutual recognition of certifications, and cultivate future-ready maritime talent across both associations.

5. METHODS OF COOPERATION

Cooperation shall be pursued through the following mechanisms:

- **FASA–CSA Maritime Forum:** A formal, in-person conference convened annually to exchange views on key industry challenges, regulatory developments, and technical innovations.
- **Joint Implementation Committee:** Each association shall designate a Co-Chair to oversee the planning and execution of annual activities, supported by a dedicated implementation team.
- **Personnel Exchange:** Facilitating the participation of technical experts and senior staff in relevant workshops, seminars, and committee meetings.

- **Delegation Visits:** Encouraging visits by delegations to explore technical partnerships, strategic investments, and financing opportunities.
- **Joint Initiatives:** Establishing expert teams or joint working groups to collaborate on analyses and co-author position papers on frontier topics and sustainability.
- **Information Sharing:** Exchanging relevant, non-confidential technical reports, position papers, and data on industry standards, performance benchmarks, and regulatory trends.

6. DURATION, RENEWAL, AND REVIEW

6.1 Duration

This MoU shall be valid for a period of two (2) years from the date of signing.

6.2 Renewal

The MoU may be renewed for successive periods upon mutual agreement by both associations. Renewal shall be confirmed no later than two (2) months prior to the expiry of the current term.

6.3 Review

Each association shall designate a lead reviewer to assess the effectiveness and implementation of the cooperation, evaluate progress, and recommend modifications, if necessary, prior to renewal.

7. FINANCIAL ARRANGEMENTS

7.1 General Principle

Unless otherwise mutually agreed upon in writing, all activities, meetings, and initiatives undertaken pursuant to this MoU shall adhere to the principle of self-funding. Each Association shall bear its own costs and expenses for the participation of its delegates, including personnel travel, accommodation, and subsistence.

7.2 Host Responsibilities

The host association for any in-person meeting, seminar, or forum shall be responsible for covering local logistical and facility costs (e.g., meeting room, refreshments), while the visiting delegation shall cover all associated travel and accommodation costs.

8. AMENDMENT AND TERMINATION

This MoU may be amended at any time by mutual written consent of both associations. Either party may terminate this MoU by providing written notice at least three (3) months in advance. Termination shall not affect ongoing activities unless otherwise agreed.

9. SIGNATORIES

This MoU is signed in good faith and reflects the shared commitment of FASA and CSA to advance maritime cooperation and strategic exchange.

In witness whereof, the undersigned, being duly authorized by their respective Associations, have signed this Memorandum of Understanding.

Signed on this 11th day of December, 2025.

For the Federation of ASEAN Shipowners' Association (FASA)

Name: **Carmelita Hartoto**
Title: **Chairman**
Address: **4 Battery Road #28-01,
Bank of China Building,
Singapore.**

Signature:



For the China Shipowners' Association (CSA)

Name: **Qin Huanfu**
Title: **Deputy Secretary-General**
Address: **F12, 118 Yuanshen Rd,
Pudong, Shanghai,
People's Republic of
China.**

Signature:

